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Steve Dahl is a Director with Deloitte Consulting LLP and serves as the Deloitte Global and US State leader for Public Sector Finance Transformation and Cost Management practice. He is also the lead partner serving the State of Minnesota. In his 25 years with Deloitte, Steve has focused on conducting finance and operational assessments for state government clients, and then designing and delivering their redesign. His teams develop the vision, strategy, design and implementation of cost effective improvements to finance functions and enterprise-wide initiatives in innovation, efficiency and effectiveness. He is a published author and frequent speaker on government transformation and a certified facilitator and faculty member for Deloitte University.

**CHRISTINA DORFHUBER**

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Christina Dorfhuber is a Principal with Deloitte Consulting, one of the largest consulting service companies in the world. She currently leads Deloitte's U.S. National State and Local Public Sector CXO Services practice. Christina has been consulting in the Public Sector for over 20 years prior to working for both Federal and State Government.

Christina joined Deloitte in 1996 focusing on major government transformation, reform and efficiency efforts that included significant process and system change. Some of her most notable clients include: EMPOWER Kentucky, State of Michigan, State of Wisconsin, State of Florida, State of New York, Commonwealth of Pennsylvania, and the State of Ohio, where she has provided business advisory and strategic consulting services focused on improving government and services to key constituents.

In her role as the National Public Sector CXO Services lead, Christina is actively involved in developing the firm's capabilities and expertise in government cost reduction, customer relationship management, revenue growth, government enterprise reengineering, integration, financial and administrative systems, and leadership innovation. She has presented numerous talks and papers on these topics and has authored several papers on government reform, cost and revenue optimization in a state government environment.

Christina holds a MPP from Harvard University's Kennedy School of Government.

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Avi Schwartz is a Principal in the Capital Projects group of Deloitte Transactions and Business Analytics LLP. Avi has over 20 years of experience working in the construction industry and advising owners of major capital construction projects. He routinely conducts management and financial controls assessments of significant capital projects with a goal of improving performance and mitigating strategic and operational risks. While his clients have included a range of Fortune 500 companies, Avi maintains a special focus on large-scale public sector construction and infrastructure projects, integrating best practices from public, private and global entities so that public sector projects can be built better.



JIM ZIGLAR, JR.

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Jim Ziglar, Jr. is a Specialist Leader and leads Deloitte Transactions and Business Analytics LLP's Infrastructure Advisory and Project Finance efforts, where he focuses on advising federal, state and local government and private sector entities on the structuring, execution and operation of major infrastructure transactions, including Public-Private Partnerships ("PPP"s), project financings, and project finance loans. He has particular experience in addressing funding and financing challenges in the transportation, energy and social infrastructure (government facilities) sectors. He has 22 years of experience in U.S. municipal finance, project finance, strategic consulting, and marketing and CRM consulting.

Mr. Ziglar has served U.S. federal and municipal government entities as a financial advisor and an investment banker for over 16 years, helping them to finance infrastructure projects and solve other challenges through traditional and creative structured financing solutions. He has also had experience in capital markets roles as a municipal derivatives marketer. In addition, he spent 6 years as a strategy and marketing consultant, where he helped companies from Fortune 100 to small internet and other high-tech start-ups solve their strategic, organizational, marketing and customer loyalty challenges. He received his BA from Yale University in Economics, and his MBA from the Wharton School of the University of Pennsylvania in Finance and Strategic Management.

Mr. Ziglar is a Series 24 Registered Securities Principal, and Series 7, 63, and 79 Registered Representative with FINRA.
