

NASACT FY 2010 Budget Analysis
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BUDGET ANALYSIS INDIRECT - 2010

	2006 Actual	2007 Actual	2008 Actual	2009 Budget	2009 Projected	2010 Budget
REVENUES						
State Dues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Technical Assessments		-				
Sponsor Fees		-				
Registration Fees		-				
Subscriptions		-				
Contract Revenue		-				
Interest		-				
Administrative Service Reimbursement		-				
Administrative Service Fees		-				
Sale of Publications		-				
Miscellaneous	13,005.87	12,589.00	12,332.00	12,000.00	12,000.00	12,000.00
TOTAL REVENUES	13,005.87	12,589.00	12,332.00	12,000.00	12,000.00	12,000.00
EXPENSES						
Salaries	168,140.36	187,887.00	151,768.00	176,032.88	194,332.88	169,784.74
Fringe Benefits	49,063.63	49,996.00	62,089.00	43,402.77	46,202.77	43,731.53
Supplies	17,473.93	15,446.00	17,571.00	14,000.00	12,000.00	14,000.00
Postage and Handling	1,238.18	2,802.00	2,282.00	2,300.00	2,300.00	2,300.00
Communications Services	13,686.57	16,296.00	19,690.00	15,500.00	16,000.00	16,000.00
Copying	1,976.20	3,419.00	4,031.00	5,200.00	4,200.00	5,000.00
Repairs and Maintenance	8,884.09	2,846.00	2,454.00	3,000.00	3,000.00	2,000.00
Continuing Education		-		8,000.00	4,000.00	2,000.00
Consultant Services	42,256.68	15,364.00	35,670.00	2,000.00	3,000.00	3,000.00
Consultant Expenses		-			500.00	500.00
Staff Travel	456.20	396.00	1,095.00	500.00	500.00	500.00
Books & Periodicals	19.08	271.00	66.00	200.00	500.00	500.00
Bank Service Fees	1,196.73	2,032.00	2,901.00	3,000.00	3,000.00	3,000.00
Credit Card Fees	747.87	640.00	783.00	850.00	800.00	900.00
Miscellaneous	4,809.12	4,312.00	8,575.00	2,500.00	2,500.00	3,000.00
Rent	87,353.26	51,056.00	54,735.00	55,000.00	55,000.00	55,000.00
Janitorial Services	3,495.54	2,400.00	2,500.00	2,600.00	2,600.00	2,600.00
Utilities	1,477.21	2,776.00	2,812.00	3,000.00	3,000.00	3,000.00
Condo Fees	2,341.00	8,647.00	7,759.00	10,000.00	9,500.00	9,500.00
Software Support			-	5,200.00	10,600.00	12,500.00
Membership Dues		100.00	400.00	200.00	200.00	200.00
Copier Rental	4,391.06	3,212.00	3,504.00	3,700.00	3,900.00	4,300.00
Postage Machine Rental	2,064.00	1,800.00				
Insurance	1,795.40	1,522.00	1,659.00	1,750.00	1,700.00	1,750.00
Legal	11,981.43	1,797.00	1,619.00	5,000.00	2,000.00	3,000.00
Auditing	3,525.01	2,179.00	2,190.00	2,500.00	2,700.00	2,700.00
Interest Expense	9,870.97	8,901.00	8,926.00	9,000.00	9,000.00	9,000.00
Depreciation - Equipment	28,477.38	19,733.50	23,259.00	29,500.00	20,000.00	19,960.00
Depreciation - Building		19,197.15	19,197.00	19,197.16	19,197.00	19,197.00
TOTAL EXPENSES	466,720.90	425,027.65	437,535.00	423,132.81	432,232.65	408,923.27
Excess Revenues over Expenses	<u>(453,715.03)</u>	<u>(412,438.65)</u>	<u>(425,203.00)</u>	<u>(411,132.81)</u>	<u>(420,232.65)</u>	<u>(396,923.27)</u>

2010 Budget Worksheet
Lexington Only

	2006 Actual	2007 Actual	2008 Actual	2009 Budget	2009 Projected	2010 Budget
REVENUES						
State Dues	\$ 526,975.00	\$ 540,125.00	\$ 551,625.00	\$ 535,000.00	\$ 538,625.00	\$ 520,000.00
Technical Assessments						
Sponsor Fees						
Corporate Associates						
Registration Fees						
Contract Revenue						
Interest	42,876.98	57,646.33	76,048.00	62,000.00	73,831.00	63,530.00
Administrative Service Reimbursement						
Administrative Service Fees						
Sale of Publications	225.70					
Miscellaneous	950.00	25.95	200.00			
TOTAL REVENUES	571,027.68	597,797.28	627,873.00	597,000.00	612,456.00	583,530.00
EXPENSES						
Salaries	120,580.46	112,996.35	136,161.00	160,235.53	159,469.53	158,409.15
Fringe Benefits	23,287.54	22,881.05	28,619.00	39,507.77	39,091.14	40,801.52
Supplies	260.81	15.00	-	300.00	300.00	300.00
Postage and Handling	1,012.93	-	6.00	1,000.00	100.00	100.00
Communications Services	368.33	225.05	-	400.00		
Copying	112.51	378.00	146.00		250.00	250.00
Repairs and Maintenance						
Uncollectible Receivables	947.00	249.00				
Continuing Education	4,579.96	11,652.66	3,737.00	-		
Consultant Services		1,942.50	858.00			
Consultant Expenses		862.26				
Staff Travel	18,463.93	14,637.82	14,591.00	16,000.00	15,000.00	15,000.00
President/Executive Ctte Expense	3,818.07	8,274.21	4,887.00	8,500.00	6,000.00	8,500.00
Meeting Expense	1,663.23	1,576.59	1,694.00	2,000.00	3,000.00	1,600.00
Printing	1,937.00	2,859.70	1,631.00	1,500.00	1,500.00	1,500.00
Advertising		644.00				
Books & Periodicals	920.60	418.70	244.00	1,000.00	500.00	500.00
Credit Card Fees	325.26	2,594.75	692.00	2,000.00	1,500.00	1,500.00
Miscellaneous	11,631.98	4,704.00	7,391.00	6,000.00	4,000.00	4,000.00
Indirect Costs	204,981.19	140,282.28	138,730.00	111,370.46	120,470.33	90,718.96
TOTAL EXPENSES	394,890.80	327,193.92	339,387.00	349,813.76	351,181.00	323,179.63
Excess Revenues over Expenses	176,136.88	270,603.36	288,486.00	247,186.24	261,275.00	260,350.37

2010 Budget Worksheet
Washington

	2006 Actual	2007 Actual	2008 Actual	2009 Budget	2009 Projected	2010 Budget
REVENUES						
State Dues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Technical Assessments		-				
Sponsor Fees		-				
Corporate Associates		-				
Registration Fees		-				
Contract Revenue		-				
Interest		-				
Administrative Service Reimbursement		-				
Administrative Service Fees		-				
Sale of Publications		-				
Miscellaneous		-				
TOTAL REVENUES	-	-	-	-	-	-
EXPENSES						
Salaries	145,315.21	147,678.39	165,316.00	186,676.30	185,783.91	197,456.46
Fringe Benefits	33,539.43	35,122.21	37,325.00	46,027.02	45,541.64	50,858.95
Supplies	1,601.03	1,444.59	1,780.00	1,600.00	1,400.00	1,500.00
Postage and Handling	363.26	104.20	107.00	350.00	125.00	125.00
Communications Services	2,804.74	2,439.65	2,434.00	1,600.00	2,400.00	2,500.00
Copying	191.76	566.89	599.00	300.00	550.00	500.00
Repairs and Maintenance	492.46	-				
Continuing Education		150.00	184.00	-		
Consultant Services		-	-			
Consultant Expenses		-				
Staff Travel	9,528.83	6,162.97	5,466.00	5,000.00	5,000.00	5,000.00
Meeting Expense	132.00	88.20	236.00	500.00	500.00	500.00
Administrative Service Expense		-	-			
Printing		-				
Books & Periodicals	1,289.09	452.08	476.00	1,500.00	1,300.00	1,500.00
Credit Card Fees		-				
Miscellaneous	1,104.00	-		200.00	200.00	200.00
Indirect Costs	76,364.20	80,072.32	88,909.00	106,413.45	106,413.45	113,033.17
TOTAL EXPENSES	272,726.01	274,281.50	302,832.00	350,166.77	349,214.00	373,173.58
Excess Revenues over Expenses	<u>(272,726.01)</u>	<u>(274,281.50)</u>	<u>(302,832.00)</u>	<u>(350,166.77)</u>	<u>(349,214.00)</u>	<u>(373,173.58)</u>

2010 Budget Worksheet
GASB

	2006 Actual	2007 Actual	2008 Actual	2009 Budget	2009 Projected	2010 Budget
REVENUES						
State Dues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Technical Assessments		-				
Sponsor Fees		-				
Corporate Associates		-				
Registration Fees		-				
Contract Revenue		-				
Interest	21,802.81	25,658.61	23,651.00	23,000.00	16,500.00	15,000.00
Administrative Service Reimbursement		-				
Administrative Service Fees		-				
Sale of Publications		-				
Miscellaneous		-				
TOTAL REVENUES	21,802.81	25,658.61	23,651.00	23,000.00	16,500.00	15,000.00
EXPENSES						
Salaries	6,774.01	7,976.06	8,722.00	8,721.68	8,679.99	8,228.22
Fringe Benefits	1,133.08	1,668.08	1,721.00	2,150.42	2,127.75	2,119.35
Supplies		-				
Postage and Handling	47.97	-	96.00		200.00	200.00
Communications Services	7.71	-	-			
Copying		-				
Consultant Services		-				
Consultant Expenses	9,782.75	9,825.77	8,711.00	8,500.00	6,100.00	7,200.00
Staff Travel	771.90	137.94	669.00			
President/Executive Ctte Expense		-				
Meeting Expense		-				
Administrative Service Expense		-				
Printing		-				
Books & Periodicals		-				
Credit Card Fees	853.59	1,912.60	1,969.00			
Miscellaneous		-				
Indirect Costs	3,350.73	4,168.73	4,506.00	4,971.73	4,971.73	4,710.21
TOTAL EXPENSES	22,721.74	25,689.18	26,394.00	24,343.83	22,079.47	22,457.77
Excess Revenues over Expenses	<u>(918.93)</u>	<u>(30.57)</u>	<u>(2,743.00)</u>	<u>(1,343.83)</u>	<u>(5,579.47)</u>	<u>(7,457.77)</u>

2010 Budget Worksheet
International

	2006 Actual	2007 Actual	2008 Actual	2009 Budget	2009 Projected	2010 Budget
REVENUES						
State Dues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Technical Assessments		-				
Sponsor Fees		-				
Corporate Associates		-				
Registration Fees		-				
Contract Revenue		-				
Interest		-				
Administrative Service Reimbursement		-				
Administrative Service Fees		-				
Sale of Publications		-				
Miscellaneous		-				
TOTAL REVENUES	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
EXPENSES						
Salaries	788.42	661.73	83.00	-	-	-
Fringe Benefits	162.91	153.21	24.00	-	-	-
Supplies		-				
Postage and Handling		-				
Communications Services	0.86	-				
Copying		-				
Repairs and Maintenance		-				
Continuing Education		-				
Consultant Services		-				
Consultant Expenses		-				
Staff Travel		-				
President/Executive Ctte Expense		-				
Meeting Expense		-				
Administrative Service Expense		-				
Printing		-				
Books & Periodicals		-				
Credit Card Fees		-				
Miscellaneous		-				
Indirect Costs	413.24	355.34	47.00			
TOTAL EXPENSES	<u>1,365.43</u>	<u>1,170.28</u>	<u>154.00</u>	<u>-</u>	<u>-</u>	<u>-</u>
Excess Revenues over Expenses	<u>(1,365.43)</u>	<u>(1,170.28)</u>	<u>(154.00)</u>	<u>-</u>	<u>-</u>	<u>-</u>

2010 Budget Worksheet
Total Operating

	2006 Actual	2007 Actual	2008 Actual	2009 Budget	2009 Projected	2010 Budget
REVENUES						
State Dues	\$ 526,975.00	\$ 540,125.00	\$ 551,625.00	\$ 535,000.00	\$ 538,625.00	\$ 520,000.00
Technical Assessments	-	-	-	-	-	-
Sponsor Fees	-	-	-	-	-	-
Corporate Associates	-	-	-	-	-	-
Registration Fees	-	-	-	-	-	-
Contract Revenue	-	-	-	-	-	-
Interest	64,679.79	83,304.94	99,699.00	85,000.00	90,331.00	78,530.00
Administrative Service Reimbursement	-	-	-	-	-	-
Administrative Service Fees	-	-	-	-	-	-
Sale of Publications	225.70	-	-	-	-	-
Miscellaneous	950.00	25.95	200.00	-	-	-
TOTAL REVENUES	592,830.49	623,455.89	651,524.00	620,000.00	628,956.00	598,530.00
EXPENSES						
Salaries	273,458.10	269,312.53	310,282.00	355,633.51	353,933.43	364,093.83
Fringe Benefits	58,122.96	59,824.55	67,689.00	87,685.21	86,760.53	93,779.81
Supplies	1,861.84	1,459.59	1,780.00	1,900.00	1,700.00	1,800.00
Postage and Handling	1,424.16	104.20	209.00	1,350.00	425.00	425.00
Communications Services	3,181.64	2,664.70	2,434.00	2,000.00	2,400.00	2,500.00
Copying	304.27	944.89	745.00	300.00	800.00	750.00
Repairs and Maintenance	492.46	-	-	-	-	-
Uncollectible Receivables	947.00	249.00	-	-	-	-
Continuing Education	4,579.96	11,802.66	3,921.00	-	-	-
Consultant Services	-	1,942.50	858.00	-	-	-
Consultant Expenses	9,782.75	10,688.03	8,711.00	8,500.00	6,100.00	7,200.00
Staff Travel	28,764.66	20,938.73	20,726.00	21,000.00	20,000.00	20,000.00
President/Executive Ctte Expense	3,818.07	8,274.21	4,887.00	8,500.00	6,000.00	8,500.00
Meeting Expense	1,795.23	1,664.79	1,930.00	2,500.00	3,500.00	2,100.00
Administrative Service Expense	-	-	-	-	-	-
Printing	1,937.00	2,859.70	1,631.00	1,500.00	1,500.00	1,500.00
Advertising	-	644.00	-	-	-	-
Books & Periodicals	2,209.69	870.78	720.00	2,500.00	1,800.00	2,000.00
Credit Card Fees	1,178.85	4,507.35	2,661.00	2,000.00	1,500.00	1,500.00
Miscellaneous	12,735.98	4,704.00	7,391.00	6,200.00	4,200.00	4,200.00
Indirect Costs	285,109.36	224,878.67	232,192.00	222,755.64	231,855.51	208,462.34
TOTAL EXPENSES	691,703.98	628,334.88	668,767.00	724,324.36	722,474.47	718,810.98
Excess Revenues over Expenses	<u>(98,873.49)</u>	<u>(4,878.99)</u>	<u>(17,243.00)</u>	<u>(104,324.36)</u>	<u>(93,518.47)</u>	<u>(120,280.98)</u>

2010 Budget Worksheet
NASACT Annual Conference

	2006 Actual	2007 Actual	2008 Actual	2009 Budget	2009 Projected	2010 Budget
REVENUES						
State Dues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Technical Assessments		-				
Sponsor Fees		-				
Corporate Associates	383,500.00	373,250.00	417,000.00	350,000.00	354,000.00	350,000.00
Registration Fees	110,025.00	98,825.00	124,900.00	120,000.00	107,500.00	90,000.00
Contract Revenue		-				
Interest		-				
Administrative Service Reimbursement		-				
Administrative Service Fees		-				
Sale of Publications		-				
Miscellaneous		-				
TOTAL REVENUES	493,525.00	472,075.00	541,900.00	470,000.00	461,500.00	440,000.00
EXPENSES						
Salaries	30,996.68	39,113.73	39,098.00	47,404.94	47,137.94	54,408.28
Fringe Benefits	7,698.92	9,323.45	9,903.00	11,688.19	11,555.03	14,013.97
Supplies	1,092.00	2,300.03	2,295.00	2,500.00	1,200.00	2,500.00
Postage and Handling	1,912.93	1,397.68	533.00	1,550.00	667.00	1,000.00
Communications Services		79.30	-	-		
Copying	2,269.01	795.50	250.00	250.00	394.00	
Continuing Education		-	-	-		
Consultant Services	7,250.00	10,000.00	6,500.00	6,500.00	10,000.00	7,500.00
Consultant Expenses	1,253.17	2,573.36	1,308.00	1,500.00	3,065.00	1,500.00
Staff Travel	3,065.70	4,512.57	3,276.00	4,000.00	7,284.00	4,000.00
President/Executive Ctte Expense		-	-	-		
Meeting Expense	178,600.28	100,635.47	193,531.00	210,000.00	231,772.00	194,500.00
Printing	4,990.00	4,746.20	2,959.00	3,000.00	3,284.00	3,000.00
Books & Periodicals		-	-	-		
Credit Card Fees	1,864.28	2,622.67	2,636.00	2,500.00	3,565.00	3,500.00
Miscellaneous		-	-	-	105.00	
Indirect Costs	16,864.51	21,492.91	21,838.00	27,022.84	27,022.84	31,145.81
TOTAL EXPENSES	257,857.48	199,592.87	284,127.00	317,915.97	347,051.81	317,068.06
Excess Revenues over Expenses	235,667.52	272,482.13	257,773.00	152,084.03	114,448.19	122,931.94

2010 Budget Worksheet
NASC Annual Conference

	2006 Actual	2007 Actual	2008 Actual	2009 Budget	2009 Projected	2010 Budget
REVENUES						
State Dues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Technical Assessments						
Sponsor Fees	67,000.00	70,000.00	51,500.00	55,000.00	57,000.00	55,000.00
Corporate Associates						
Registration Fees	16,450.00	24,900.00	25,600.00	21,000.00	20,000.00	23,000.00
Contract Revenue						
Interest						
Administrative Service Reimbursement						
Administrative Service Fees						
Sale of Publications						
Miscellaneous						
TOTAL REVENUES	83,450.00	94,900.00	77,100.00	76,000.00	77,000.00	78,000.00
EXPENSES						
Salaries	16,478.99	17,232.87	18,867.00	22,126.01	22,020.24	19,682.31
Fringe Benefits	4,539.71	4,730.89	5,669.00	5,455.40	5,397.87	5,069.58
Supplies	110.81	273.00	381.00	150.00	200.00	200.00
Postage and Handling	397.31	253.96	716.00	425.00	425.00	500.00
Communications Services	22.71	13.40	-	-	-	-
Copying	3.13	38.16	93.00	5.00	80.00	80.00
Repairs and Maintenance			-	-	-	-
Uncollectible Receivables			500.00	-	-	-
Continuing Education			-	-	-	-
Consultant Services			29.00	-	-	-
Consultant Expenses			-	-	-	-
Staff Travel	2,387.46	1,687.08	2,094.00	2,600.00	2,200.00	2,300.00
President/Executive Ctte Expense			482.00	-	-	-
Meeting Expense	45,760.81	34,279.59	39,185.00	42,000.00	30,000.00	34,000.00
Administrative Service Expense			-	-	-	-
Printing		-	44.00	-	25.00	25.00
Books & Periodicals			-	-	-	-
Credit Card Fees	404.50	621.01	929.00	523.11	700.00	700.00
Miscellaneous			-	-	-	-
Indirect Costs	9,215.47	9,752.43	10,969.00	12,612.77	12,612.77	11,267.06
TOTAL EXPENSES	79,320.90	68,882.39	79,958.00	85,897.30	73,660.88	73,823.95
Excess Revenues over Expenses	4,129.10	26,017.61	(2,858.00)	(9,897.30)	3,339.12	4,176.05

2010 Budget Worksheet
 NASC Middle Management Conference

	2006 Actual	2007 Actual	2008 Actual	2009 Budget	2009 Projected	2010 Budget
REVENUES						
State Dues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Technical Assessments		-				
Sponsor Fees	3,000.00	-	3,000.00	3,000.00		
Corporate Associates		-				
Registration Fees	23,780.00	30,630.00	24,290.00	30,000.00	18,920.00	18,920.00
Contract Revenue		-				
Interest		-				
Administrative Service Reimbursement		-				
Administrative Service Fees		-				
Sale of Publications		-				
Miscellaneous		-				
TOTAL REVENUES	<u>26,780.00</u>	<u>30,630.00</u>	<u>27,290.00</u>	<u>33,000.00</u>	<u>18,920.00</u>	<u>18,920.00</u>
EXPENSES						
Salaries	7,864.27	11,622.91	11,598.00	12,876.50	12,814.94	11,958.40
Fringe Benefits	2,094.38	3,115.05	3,523.00	3,174.84	3,141.36	3,080.13
Supplies	524.39	87.49	2.00	200.00	150.00	150.00
Postage and Handling	20.16	136.05	24.00	150.00	20.00	100.00
Communications Services	9.78	4.82	-	-		
Copying	278.63	516.21	507.00	400.00	400.00	400.00
Repairs and Maintenance		-	-	-		
Uncollectible Receivables		-	-	-		
Continuing Education		-	-	-		
Consultant Services		-	-	-		
Consultant Expenses	295.49	480.76	753.00	400.00	400.00	400.00
Staff Travel	328.44	1,871.42	1,732.00	2,200.00	1,900.00	2,200.00
President/Executive Ctte Expense		-	-	-		
Meeting Expense	14,785.17	11,993.78	11,130.00	17,500.00	11,000.00	12,000.00
Administrative Service Expense		-	-	-		
Printing		-	-	-		
Books & Periodicals		-	-	-		
Credit Card Fees	449.55	379.00	494.00	325.95	400.00	400.00
Miscellaneous		-	-	-		
Indirect Costs	4,373.77	6,659.18	6,846.00	7,340.15	7,340.15	6,845.54
TOTAL EXPENSES	<u>31,024.03</u>	<u>36,866.67</u>	<u>36,609.00</u>	<u>44,567.45</u>	<u>37,566.45</u>	<u>37,534.07</u>
Excess Revenues over Expenses	<u>(4,244.03)</u>	<u>(6,236.67)</u>	<u>(9,319.00)</u>	<u>(11,567.45)</u>	<u>(18,646.45)</u>	<u>(18,614.07)</u>

2010 Budget Worksheet
ASAP Users Group Meeting

	2006 Actual	2007 Actual	2008 Actual	2009 Budget	2009 Projected	2010 Budget
REVENUES						
State Dues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Technical Assessments						
Sponsor Fees						
Corporate Associates						
Registration Fees	2,100.00	1,200.00	900.00	1,800.00		
Contract Revenue						
Interest						
Administrative Service Reimbursement						
Administrative Service Fees						
Sale of Publications						
Miscellaneous						
TOTAL REVENUES	2,100.00	1,200.00	900.00	1,800.00	-	-
EXPENSES						
Salaries		-	-	-	-	-
Fringe Benefits		-	-	-	-	-
Supplies		-	-	-	-	-
Postage and Handling	7.80	-	24.00	-	-	-
Communications Services		-	-	-	-	-
Copying		-	-	-	-	-
Equipment Purchases		-	-	-	-	-
Repairs and Maintenance		-	-	-	-	-
Uncollectible Receivables			50.00	-	-	-
Continuing Education		-	-	-	-	-
Consultant Services		-	-	-	-	-
Consultant Expenses		-	-	-	-	-
Staff Travel		-	79.00	-	-	-
President/Executive Ctte Expense		-	-	-	-	-
Meeting Expense	1,151.68	847.40	1,270.00	1,400.00		
Administrative Service Expense		-	-	-		
Printing		-	-	-	-	-
Advertising		-	-	-	-	-
Books & Periodicals		-	-	-	-	-
Credit Card Fees	30.41	21.74	12.00	21.94		
Miscellaneous		-	-	-	-	-
Indirect Costs		-	-	-	-	-
TOTAL EXPENSES	1,189.89	869.14	1,435.00	1,421.94	-	-
Excess Revenues over Expenses	910.11	330.86	(535.00)	378.06	-	-

2010 Budget Worksheet
NSAA Annual Conference

	2006 Actual	2007 Actual	2008 Actual	2009 Budget	2009 Projected	2010 Budget
REVENUES						
State Dues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Technical Assessments		-				
Sponsor Fees		-				
Corporate Associates		-				
Registration Fees	36,650.00	38,850.00	41,750.00	41,875.00	41,875.00	47,000.00
Contract Revenue		-				
Interest		-				
Administrative Service Reimbursement		-				
Administrative Service Fees		-				
Sale of Publications		-				
Miscellaneous		-				
TOTAL REVENUES	36,650.00	38,850.00	41,750.00	41,875.00	41,875.00	47,000.00
EXPENSES						
Salaries	5,389.68	5,594.97	7,311.00	7,364.93	7,329.72	6,811.44
Fringe Benefits	1,562.03	1,488.12	1,916.00	1,815.90	1,796.75	1,754.43
Supplies	43.23	808.50	609.00	450.00	300.00	300.00
Postage and Handling	652.91	343.40	566.00	500.00	500.00	500.00
Communications Services	0.77	-	-	25.00		
Copying	604.93	1,128.56	807.00	1,000.00	1,000.00	1,000.00
Repairs and Maintenance		-	-	-		
Uncollectible Receivables		-	-	-		
Continuing Education		-	-	-		
Consultant Services		-	-	-		
Consultant Expenses		1,294.73	764.00	1,500.00	1,500.00	1,500.00
Staff Travel	2,092.08	1,194.98	2,134.00	2,500.00	2,500.00	2,500.00
President/Executive Ctte Expense	2,813.72	2,383.93	2,160.00	2,500.00	2,500.00	2,500.00
Meeting Expense	18,489.21	27,481.30	35,934.00	35,000.00	35,000.00	42,500.00
Administrative Service Expense		-	-	-		
Printing		-	-	-		
Books & Periodicals		-	-	-		
Credit Card Fees	610.39	597.31	991.00	565.94	700.00	1,000.00
Miscellaneous		-	-	-		
Indirect Costs	3,089.04	3,210.81	4,311.00	4,198.32	4,198.32	3,899.18
TOTAL EXPENSES	35,347.99	45,526.61	57,503.00	57,420.09	57,324.79	64,265.05
Excess Revenues over Expenses	1,302.01	(6,676.61)	(15,753.00)	(15,545.09)	(15,449.79)	(17,265.05)

2010 Budget Worksheet
NSAA Business Meeting

	2006 Actual	2007 Actual	2008 Actual	2009 Budget	2009 Projected	2010 Budget
REVENUES						
State Dues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Technical Assessments		-				
Sponsor Fees		-				
Corporate Associates		-				
Registration Fees	2,850.00	3,750.00	3,150.00	3,750.00	1,950.00	1,950.00
Contract Revenue		-				
Interest		-				
Administrative Service Reimbursement		-				
Administrative Service Fees		-				
Sale of Publications		-				
Miscellaneous		-				
TOTAL REVENUES	<u>2,850.00</u>	<u>3,750.00</u>	<u>3,150.00</u>	<u>3,750.00</u>	<u>1,950.00</u>	<u>1,950.00</u>
EXPENSES						
Salaries	1,864.28	2,866.71	2,498.00	3,503.50	939.56	3,606.87
Fringe Benefits	459.71	775.16	589.00	863.82	224.37	929.02
Supplies			4.00	-	-	-
Postage and Handling	8.95	120.86	63.00	100.00	100.00	100.00
Communications Services	6.91		-	-		
Copying	58.14		-	-		
Repairs and Maintenance			-	-		
Uncollectible Receivables			-	-		
Continuing Education			-	-		
Consultant Services			-	-		
Consultant Expenses	943.51		-	-		
Staff Travel	319.76	335.28	647.00	750.00	750.00	750.00
President/Executive Ctte Expense			-	-		
Meeting Expense	1,041.58	1,966.23	2,077.00	2,000.00	689.00	1,625.00
Administrative Service Expense			-	-		
Printing			-	-		
Books & Periodicals			-	-		
Credit Card Fees	64.08	70.83	70.00	55.65	50.00	60.00
Miscellaneous			-	-		
Indirect Costs	1,006.40	1,649.17	1,377.00	1,997.14	365.63	2,064.74
TOTAL EXPENSES	<u>5,773.32</u>	<u>7,784.24</u>	<u>7,325.00</u>	<u>9,270.11</u>	<u>3,118.56</u>	<u>9,135.64</u>
Excess Revenues over Expenses	<u>(2,923.32)</u>	<u>(4,034.24)</u>	<u>(4,175.00)</u>	<u>(5,520.11)</u>	<u>(1,168.56)</u>	<u>(7,185.64)</u>

2010 Budget Worksheet
NSAA Middle Management Conference

	2006 Actual	2007 Actual	2008 Actual	2009 Budget	2009 Projected	2010 Budget
REVENUES						
State Dues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Technical Assessments		-				
Sponsor Fees		-				
Corporate Associates		-				
Registration Fees	54,605.00	34,365.00	22,515.00	31,875.00	27,625.00	25,500.00
Contract Revenue		-				
Interest		-				
Administrative Service Reimbursement		-				
Administrative Service Fees		-				
Sale of Publications		-				
Miscellaneous		-				
TOTAL REVENUES	54,605.00	34,365.00	22,515.00	31,875.00	27,625.00	25,500.00
EXPENSES						
Salaries	8,675.53	6,491.07	5,832.00	7,961.78	7,923.72	7,012.59
Fringe Benefits	2,295.06	1,552.02	1,432.00	1,963.06	1,942.36	1,806.24
Supplies	970.66	87.50	176.00	200.00	200.00	200.00
Postage and Handling	470.65	107.75	24.00	250.00	100.00	250.00
Communications Services	(4.24)	11.84	-	25.00		
Copying	1,504.32	1,004.74	749.00	750.00	750.00	750.00
Repairs and Maintenance						
Uncollectible Receivables						
Continuing Education						
Consultant Services						
Consultant Expenses	1,164.56	508.80	1,567.00	800.00	1,000.00	1,000.00
Staff Travel	2,083.63	2,061.11	1,775.00	2,000.00	2,000.00	2,000.00
President/Executive Cttee Expense				-		
Meeting Expense	31,974.37	12,816.11	10,046.00	16,000.00	13,975.00	14,000.00
Administrative Service Expense						
Printing	78.00					
Books & Periodicals						
Credit Card Fees	625.07	388.39	351.00	346.32	350.00	350.00
Miscellaneous						
Indirect Costs	4,860.40	3,616.81	3,283.00	4,538.55	4,538.55	4,014.33
TOTAL EXPENSES	54,698.01	28,646.14	25,235.00	34,834.71	32,779.63	31,383.16
Excess Revenues over Expenses	(93.01)	5,718.86	(2,720.00)	(2,959.71)	(5,154.63)	(5,883.16)

2010 Budget Worksheet
NSAA Information Technology Conference

	2006 Actual	2007 Actual	2008 Actual	2009 Budget	2009 Projected	2010 Budget
REVENUES						
State Dues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Technical Assessments		-				
Sponsor Fees		-				
Corporate Associates		-				
Registration Fees	44,975.00	53,480.00	70,200.00	45,500.00	42,150.00	38,750.00
Contract Revenue		-				
Interest		-				
Administrative Service Reimbursement		-				
Administrative Service Fees		-				
Sale of Publications		-				
Miscellaneous		-				
TOTAL REVENUES	44,975.00	53,480.00	70,200.00	45,500.00	42,150.00	38,750.00
EXPENSES						
Salaries	5,213.00	6,888.41	6,181.00	7,387.68	7,352.37	7,012.59
Fringe Benefits	1,390.51	1,962.64	1,587.00	1,821.51	1,802.30	1,806.24
Supplies	418.31	374.65	578.00	425.00	203.00	350.00
Postage and Handling	111.42	41.73	130.00	400.00	175.00	250.00
Communications Services	43.54	5.82				
Copying	1,313.35	1,465.11	2,060.00	1,500.00	1,152.00	1,200.00
Repairs and Maintenance						
Uncollectible Receivables						
Continuing Education						
Consultant Services		500.00	500.00	500.00	1,000.00	1,000.00
Consultant Expenses	992.54	502.92	2,975.00	2,000.00	1,535.00	2,000.00
Staff Travel	1,411.06	738.79	1,162.00	1,500.00	1,563.00	1,500.00
President/Executive Cttee Expense						
Meeting Expense	34,848.24	29,694.79	49,042.00	26,250.00	20,506.00	21,000.00
Administrative Service Expense						
Printing	92.00					
Books & Periodicals						
Credit Card Fees	562.32	957.35	1,539.00	687.28	775.00	825.00
Miscellaneous			-			
Indirect Costs	2,890.25	3,991.29	3,492.00	4,211.29	4,211.29	4,014.33
TOTAL EXPENSES	49,286.54	47,123.50	69,246.00	46,682.76	40,274.96	40,958.16
Excess Revenues over Expenses	(4,311.54)	6,356.50	954.00	(1,182.76)	1,875.04	(2,208.16)

2010 Budget Worksheet
Training Forum

	2006 <u>Actual</u>	2007 <u>Actual</u>	2008 <u>Actual</u>	2009 <u>Budget</u>	2009 <u>Projected</u>	2010 <u>Budget</u>
REVENUES						
State Dues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Technical Assessments		-				
Sponsor Fees		-				
Corporate Associates		-				
Registration Fees	10,850.00	6,650.00	11,850.00	14,000.00	13,600.00	12,000.00
Contract Revenue		-				
Interest		-				
Administrative Service Reimbursement		-				
Administrative Service Fees		-				
Sale of Publications		-				
Miscellaneous		-				
TOTAL REVENUES	<u>10,850.00</u>	<u>6,650.00</u>	<u>11,850.00</u>	<u>14,000.00</u>	<u>13,600.00</u>	<u>12,000.00</u>
EXPENSES						
Salaries	2,057.44	3,322.92	4,250.00	3,010.09	2,995.71	2,680.15
Fringe Benefits	561.08	843.59	1,162.00	742.17	734.34	690.33
Supplies	285.00		87.00	125.00	84.00	125.00
Postage and Handling	16.28	20.01	60.00	75.00	64.00	75.00
Communications Services	34.44	7.18	-			
Copying	327.60		167.00	200.00	123.00	200.00
Continuing Education			-			
Consultant Services						
Consultant Expenses	918.28	857.32	1,144.00	1,000.00	2,068.00	2,000.00
Staff Travel	956.00	2,655.93	2,035.00	1,000.00	1,113.00	1,200.00
President/Executive Ctte Expense						
Meeting Expense	3,202.86	2,672.95	10,686.00	12,000.00	9,447.00	10,000.00
Printing						
Books & Periodicals						
Credit Card Fees	225.93	169.19	212.00	274.54	177.00	225.00
Miscellaneous						
Indirect Costs	1,064.91	2,028.74	2,518.00	1,715.88	1,715.88	1,534.24
TOTAL EXPENSES	<u>9,649.82</u>	<u>12,577.83</u>	<u>22,321.00</u>	<u>20,142.68</u>	<u>18,521.93</u>	<u>18,729.72</u>
Excess Revenues over Expenses	<u>1,200.18</u>	<u>(5,927.83)</u>	<u>(10,471.00)</u>	<u>(6,142.68)</u>	<u>(4,921.93)</u>	<u>(6,729.72)</u>

2010 Budget Worksheet
Total Conferences

	2006 Actual	2007 Actual	2008 Actual	2009 Budget	2009 Projected	2010 Budget
REVENUES						
State Dues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Technical Assessments		-	-	-	-	-
Sponsor Fees	70,000.00	70,000.00	54,500.00	58,000.00	57,000.00	55,000.00
Corporate Associates	383,500.00	373,250.00	417,000.00	350,000.00	354,000.00	350,000.00
Registration Fees	302,285.00	292,650.00	325,155.00	309,800.00	273,620.00	257,120.00
Contract Revenue		-	-	-	-	-
Interest		-	-	-	-	-
Administrative Service Reimbursement		-	-	-	-	-
Administrative Service Fees		-	-	-	-	-
Sale of Publications		-	-	-	-	-
Miscellaneous		-	-	-	-	-
TOTAL REVENUES	<u>755,785.00</u>	<u>735,900.00</u>	<u>796,655.00</u>	<u>717,800.00</u>	<u>684,620.00</u>	<u>662,120.00</u>
EXPENSES						
Salaries	78,539.87	93,133.59	95,635.00	111,635.43	108,514.20	113,172.64
Fringe Benefits	20,601.40	23,790.92	25,781.00	27,524.89	26,594.38	29,149.93
Supplies	3,444.40	3,931.17	4,132.00	4,050.00	2,337.00	3,825.00
Postage and Handling	3,598.41	2,421.44	2,140.00	3,450.00	2,051.00	2,775.00
Telephone and Data Services	113.91	122.36	-	50.00	-	-
Copying	6,359.11	4,948.28	4,633.00	4,105.00	3,899.00	3,630.00
Uncollectible Receivables			550.00	-	-	-
Consultant Services	7,250.00	10,500.00	7,000.00	7,000.00	11,000.00	8,500.00
Consultant Expenses	5,567.55	6,217.89	8,540.00	7,200.00	9,568.00	8,400.00
Staff Travel	12,644.13	15,057.16	14,934.00	16,550.00	19,310.00	16,450.00
President/Executive Ctte Expense	2,813.72	2,383.93	2,642.00	2,500.00	2,500.00	2,500.00
Meeting Expense	329,854.20	222,387.62	352,901.00	362,150.00	352,389.00	329,625.00
Administrative Service Expense			-	-	-	-
Printing	5,160.00	4,746.20	3,003.00	3,000.00	3,309.00	3,025.00
Books & Periodicals			-	-	-	-
Credit Card Fees	4,836.53	5,827.49	7,234.00	5,300.73	6,717.00	7,060.00
Miscellaneous			-	-	105.00	-
Data Services		-	-	-	-	-
Indirect Costs	43,364.75	52,401.31	54,634.00	63,636.94	62,005.43	64,785.23
TOTAL EXPENSES	<u>524,147.98</u>	<u>447,869.36</u>	<u>583,759.00</u>	<u>618,152.99</u>	<u>610,299.01</u>	<u>592,897.80</u>
Excess Revenues over Expenses	<u>231,637.02</u>	<u>288,030.64</u>	<u>212,896.00</u>	<u>99,647.01</u>	<u>74,320.99</u>	<u>69,222.20</u>

2010 Budget Worksheet
Tennessee Training Seminars

	2006 Actual	2007 Actual	2008 Actual	2009 Budget	2009 Projected	2010 Budget
REVENUES						
State Dues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Technical Assessments		-				
Sponsor Fees		-				
Corporate Associates		-				
Registration Fees	81,100.00	113,435.00	113,875.00	100,000.00	104,000.00	104,000.00
Contract Revenue		-				
Interest		-				
Administrative Service Reimbursement		-				
Administrative Service Fees		-				
Sale of Publications		-				
Miscellaneous		-				
TOTAL REVENUES	81,100.00	113,435.00	113,875.00	100,000.00	104,000.00	104,000.00
EXPENSES						
Salaries	7,556.87	11,617.09	10,702.00	9,290.66	9,246.25	11,613.98
Fringe Benefits	1,497.72	2,624.93	2,498.00	2,290.71	2,266.56	2,991.42
Supplies			-	300.00		
Postage and Handling	117.81	94.31	145.00	300.00	150.00	150.00
Communications Services	13.74	3.09	-	50.00	50.00	300.00
Copying	3,323.25	3,720.13	2,873.00	4,000.00	3,500.00	3,500.00
Continuing Education						
Consultant Services	15,000.00	14,400.00	17,000.00	17,000.00	21,000.00	21,000.00
Consultant Expenses	4,012.43	4,285.86	3,658.00	4,500.00	4,000.00	4,000.00
Staff Travel	1,825.32	2,323.36	2,185.00	2,000.00	2,100.00	2,100.00
President/Executive Ctte Expense						
Meeting Expense	29,746.43	35,552.76	35,903.00	31,500.00	32,500.00	32,500.00
Printing						
Books & Periodicals						
Credit Card Fees	1,330.66	1,994.32	2,181.00	2,000.00	2,000.00	2,000.00
Miscellaneous			-			
Indirect Costs	3,979.54	6,271.69	5,844.00	5,296.08	5,296.08	6,648.38
TOTAL EXPENSES	68,403.77	82,887.54	82,989.00	78,527.45	82,108.89	86,803.78
Excess Revenues over Expenses	12,696.23	30,547.46	30,886.00	21,472.55	21,891.11	17,196.22

2010 Budget Worksheet
State Training Seminars

	2006 Actual	2007 Actual	2008 Actual	2009 Budget	2009 Projected	2010 Budget
REVENUES						
State Dues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Technical Assessments		-				
Sponsor Fees		-				
Corporate Associates		-				
Registration Fees		-	-			
Contract Revenue	96,900.00	35,000.00	122,249.00	75,000.00	75,000.00	75,000.00
Interest		-				
Administrative Service Reimbursement		-				
Administrative Service Fees		-				
Sale of Publications		-				
Miscellaneous		-				
TOTAL REVENUES	96,900.00	35,000.00	122,249.00	75,000.00	75,000.00	75,000.00
EXPENSES						
Salaries	4,563.30	4,460.99	3,948.00	5,213.31	5,188.39	2,680.15
Fringe Benefits	978.46	791.28	714.00	1,285.40	1,271.84	690.33
Supplies			72.00	200.00	200.00	200.00
Postage and Handling	516.05	86.85	-	100.00	100.00	100.00
Communications Services	15.49	6.28	-	100.00	100.00	100.00
Copying			65.00	50.00	50.00	50.00
Repairs and Maintenance						
Uncollectible Receivables						
Continuing Education						
Consultant Services	41,600.00	17,200.00	61,500.00	37,500.00	37,500.00	37,500.00
Consultant Expenses	18,134.74	5,762.89	21,496.00	12,000.00	12,000.00	12,000.00
Staff Travel						
President/Executive Ctte Expense						
Meeting Expense						
Administrative Service Expense						
Printing						
Books & Periodicals						
Credit Card Fees			175.00	400.00	200.00	200.00
Miscellaneous			-	250.00	250.00	250.00
Indirect Costs	2,437.07	2,471.26	2,263.00	2,971.81	2,971.81	1,534.24
TOTAL EXPENSES	68,245.11	30,779.55	90,233.00	60,070.52	59,832.04	55,304.72
Excess Revenues over Expenses	28,654.89	4,220.45	32,016.00	14,929.48	15,167.96	19,695.28

2010 Budget Worksheet
Total Training Seminars

	2006 Actual	2007 Actual	2008 Actual	2009 Budget	2009 Projected	2010 Budget
REVENUES						
State Dues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Technical Assessments	-	-	-	-	-	-
Sponsor Fees	-	-	-	-	-	-
Corporate Associates	-	-	-	-	-	-
Registration Fees	81,100.00	113,435.00	113,875.00	100,000.00	104,000.00	104,000.00
Contract Revenue	96,900.00	35,000.00	122,249.00	75,000.00	75,000.00	75,000.00
Interest	-	-	-	-	-	-
Administrative Service Reimburseme	-	-	-	-	-	-
Administrative Service Fees	-	-	-	-	-	-
Sale of Publications	-	-	-	-	-	-
Miscellaneous	-	-	-	-	-	-
TOTAL REVENUES	178,000.00	148,435.00	236,124.00	175,000.00	179,000.00	179,000.00
EXPENSES						
Salaries	12,120.17	16,078.08	14,650.00	14,503.97	14,434.64	14,294.14
Fringe Benefits	2,476.18	3,416.21	3,212.00	3,576.11	3,538.40	3,681.75
Supplies	-	-	72.00	500.00	200.00	200.00
Postage and Handling	633.86	181.16	145.00	400.00	250.00	250.00
Communications Services	29.23	9.37	-	150.00	150.00	400.00
Copying	3,323.25	3,720.13	2,938.00	4,050.00	3,550.00	3,550.00
Repairs and Maintenance	-	-	-	-	-	-
Uncollectible Receivables	-	-	-	-	-	-
Continuing Education	-	-	-	-	-	-
Consultant Services	56,600.00	31,600.00	78,500.00	54,500.00	58,500.00	58,500.00
Consultant Expenses	22,147.17	10,048.75	25,154.00	16,500.00	16,000.00	16,000.00
Staff Travel	1,825.32	2,323.36	2,185.00	2,000.00	2,100.00	2,100.00
President/Executive Ctte Expense	-	-	-	-	-	-
Meeting Expense	29,746.43	35,552.76	35,903.00	31,500.00	32,500.00	32,500.00
Administrative Service Expense	-	-	-	-	-	-
Printing	-	-	-	-	-	-
Books & Periodicals	-	-	-	-	-	-
Credit Card Fees	1,330.66	1,994.32	2,356.00	2,400.00	2,200.00	2,200.00
Miscellaneous	-	-	-	250.00	250.00	250.00
Indirect Costs	6,416.61	8,742.95	8,107.00	8,267.89	8,267.89	8,182.62
TOTAL EXPENSES	136,648.88	113,667.09	173,222.00	138,597.97	141,940.93	142,108.51
Excess Revenues over Expenses	41,351.12	34,767.91	62,902.00	36,402.03	37,059.07	36,891.49

2010 Budget Worksheet
NSAA Technical

	2006 Actual	2007 Actual	2008 Actual	2009 Budget	2009 Projected	2010 Budget
REVENUES						
State Dues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Technical Assessments	113,000.00	112,000.00	118,500.00	113,000.00	125,000.00	115,000.00
Sponsor Fees		-				
Corporate Associates		-				
Registration Fees		-				
Contract Revenue		-				
Interest	4,298.86	7,428.18	6,949.00	6,000.00	6,200.00	5,000.00
Administrative Service Reimbursement		-				
Administrative Service Fees		-				
Sale of Publications	1,300.00	100.00				
Miscellaneous		-				
TOTAL REVENUES	118,598.86	119,528.18	125,449.00	119,000.00	131,200.00	120,000.00
EXPENSES						
Salaries	53,081.31	52,413.53	56,012.00	58,313.12	60,581.55	60,605.97
Fringe Benefits	13,157.53	14,814.98	13,565.00	14,377.72	14,856.45	15,610.31
Supplies	825.00	3.70	-	500.00	250.00	500.00
Postage and Handling	260.94	224.13	287.00	500.00	300.00	300.00
Communications Services	134.46	41.05	-	250.00		
Copying	163.47	671.40	-	200.00	100.00	100.00
Repairs and Maintenance		-	1,392.00			
Uncollectible Receivables		-				
Continuing Education		-				
Consultant Services		1,942.50	-			
Consultant Expenses		-				
Staff Travel	2,785.06	2,584.42	2,640.00	3,500.00	3,000.00	3,000.00
President/Executive Ctte Expense	4,298.86	7,428.18	6,948.00	6,000.00	6,200.00	5,000.00
Meeting Expense	1,564.06	2,019.75	2,231.00	2,000.00	2,000.00	2,000.00
Administrative Service Expense		-				
Printing		-				
Advertising		-				
Books & Periodicals	454.50	428.98	409.00	500.00	500.00	500.00
Credit Card Fees	102.12	360.65	88.00	119.78	275.00	300.00
Miscellaneous		-	-			
Indirect Costs	28,840.30	29,904.20	30,834.00	33,240.96	34,872.47	34,693.65
TOTAL EXPENSES	105,667.61	112,837.47	114,406.00	119,501.58	122,935.47	122,609.93
Excess Revenues over Expenses	12,931.25	6,690.71	11,043.00	(501.58)	8,264.53	(2,609.93)

2010 Budget Worksheet
NSAA Auditing in the States

	2006 Actual	2007 Actual	2008 Actual	2009 Budget	2009 Projected	2010 Budget
REVENUES						
State Dues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Technical Assessments		-				
Sponsor Fees		-				
Corporate Associates		-				
Registration Fees		-				
Contract Revenue		-				
Interest		-				
Administrative Service Reimbursement		-				
Administrative Service Fees		-				
Sale of Publications		-				
Miscellaneous		-				
TOTAL REVENUES	-	-	-	-	-	-
EXPENSES						
Salaries		-	3,434.00	3,434.86	3,391.52	3,499.79
Fringe Benefits		-	804.00	846.90	831.37	901.44
Supplies		-	25.00			
Postage and Handling		-				
Communications Services		-				
Copying		-	-	300.00	300.00	300.00
Repairs and Maintenance		-				
Uncollectible Receivables		-				
Continuing Education		-				
Consultant Services		-	858.00			
Consultant Expenses		-				
Staff Travel		-				
President/Executive Ctte Expense		-				
Meeting Expense		-				
Administrative Service Expense		-				
Printing		-				
Books & Periodicals		-				
Credit Card Fees		-	-	-		
Miscellaneous		-				
Indirect Costs		-	1,869.00	1,958.02	1,958.02	2,003.44
TOTAL EXPENSES	-	-	6,990.00	6,539.78	6,480.91	6,704.67
Excess Revenues over Expenses	-	-	(6,990.00)	(6,539.78)	(6,480.91)	(6,704.67)

2010 Budget Worksheet
NASC Technical Services

	2006 Actual	2007 Actual	2008 Actual	2009 Budget	2009 Projected	2010 Budget
REVENUES						
State Dues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Technical Assessments	72,000.00	76,500.00	73,500.00	72,000.00	70,500.00	90,000.00
Sponsor Fees		-				
Corporate Associates		-				
Registration Fees		-				
Contract Revenue		-				
Interest		-				
Administrative Service Reimbursement		-				
Administrative Service Fees		-				
Sale of Publications		-				
Miscellaneous		-				
TOTAL REVENUES	72,000.00	76,500.00	73,500.00	72,000.00	70,500.00	90,000.00
EXPENSES						
Salaries	33,972.05	43,949.88	52,713.00	54,461.77	54,243.25	50,131.75
Fringe Benefits	8,360.40	11,782.91	15,781.00	13,428.13	13,296.78	12,912.46
Supplies	210.00	-				
Postage and Handling	33.50	41.30	61.00	40.00	40.00	40.00
Communications Services	176.53	40.23				
Copying	46.60	139.88				
Repairs and Maintenance		-				
Uncollectible Receivables		-				
Continuing Education		-				
Consultant Services		1,942.50	1,357.00			
Consultant Expenses		-				
Staff Travel	1,329.84	772.81	1,473.00	1,400.00	2,000.00	2,000.00
President/Executive Ctte Expense		-				
Meeting Expense		-	177.00			
Administrative Service Expense		-				
Printing		-				
Books & Periodicals		-				
Credit Card Fees	94.08	390.54	105.00	152.64	300.00	300.00
Miscellaneous		-				
Indirect Costs	18,216.79	24,729.40	30,459.00	31,045.53	31,045.53	28,697.72
TOTAL EXPENSES	62,439.79	83,789.45	102,126.00	100,528.07	100,925.56	94,081.92
Excess Revenues over Expenses	9,560.21	(7,289.45)	(28,626.00)	(28,528.07)	(30,425.56)	(4,081.92)

2010 Budget Worksheet
Total Technical Services

	2006 Actual	2007 Actual	2008 Actual	2009 Budget	2009 Projected	2010 Budget
REVENUES						
State Dues	\$ -	-	\$ -	\$ -	\$ -	\$ -
Technical Assessments	185,000.00	188,500.00	192,000.00	185,000.00	195,500.00	205,000.00
Sponsor Fees	-	-	-	-	-	-
Corporate Associates	-	-	-	-	-	-
Registration Fees	-	-	-	-	-	-
Contract Revenue	-	-	-	-	-	-
Interest	4,298.86	7,428.18	6,949.00	6,000.00	6,200.00	5,000.00
Administrative Service Reimbursement	-	-	-	-	-	-
Administrative Service Fees	-	-	-	-	-	-
Sale of Publications	1,300.00	100.00	-	-	-	-
Miscellaneous	-	-	-	-	-	-
TOTAL REVENUES	190,598.86	196,028.18	198,949.00	191,000.00	201,700.00	210,000.00
EXPENSES						
Salaries	87,053.36	96,363.41	112,159.00	116,209.75	118,216.32	114,237.51
Fringe Benefits	21,517.93	26,597.89	30,150.00	28,652.75	28,984.60	29,424.21
Supplies	1,035.00	3.70	25.00	500.00	250.00	500.00
Postage and Handling	294.44	265.43	348.00	540.00	340.00	340.00
Communications Services	310.99	81.28	-	250.00	-	-
Copying	210.07	811.28	-	500.00	400.00	400.00
Repairs and Maintenance	-	-	1,392.00	-	-	-
Uncollectible Receivables	-	-	-	-	-	-
Continuing Education	-	-	-	-	-	-
Consultant Services	-	3,885.00	2,215.00	-	-	-
Consultant Expenses	-	-	-	-	-	-
Staff Travel	4,114.90	3,357.23	4,113.00	4,900.00	5,000.00	5,000.00
President/Executive Cttee Expense	4,298.86	7,428.18	6,948.00	6,000.00	6,200.00	5,000.00
Meeting Expense	1,564.06	2,019.75	2,408.00	2,000.00	2,000.00	2,000.00
Administrative Service Expense	-	-	-	-	-	-
Printing	-	-	-	-	-	-
Books & Periodicals	454.50	428.98	409.00	500.00	500.00	500.00
Credit Card Fees	196.20	751.19	193.00	272.42	575.00	600.00
Miscellaneous	-	-	-	-	-	-
Indirect Costs	47,057.09	54,633.60	63,162.00	66,244.51	67,876.02	65,394.81
TOTAL EXPENSES	168,107.40	196,626.92	223,522.00	226,569.43	230,341.94	223,396.52
Excess Revenues over Expenses	22,491.46	(598.74)	(24,573.00)	(35,569.43)	(28,641.94)	(13,396.52)

2010 Budget Worksheet
Peer Review

	2006 Actual	2007 Actual	2008 Actual	2009 Budget	2009 Projected	2010 Budget
REVENUES						
State Dues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Technical Assessments		-				
Sponsor Fees		-				
Corporate Associates		-				
Registration Fees		-				
Contract Revenue		-				
Interest		-				
Administrative Service Reimbursement	116,337.74	178,063.44	138,761.00	130,000.00	140,000.00	200,000.00
Administrative Service Fees	43,500.00	66,000.00	45,000.00	41,000.00	44,500.00	70,000.00
Sale of Publications		-				
Miscellaneous		-				
TOTAL REVENUES	159,837.74	244,063.44	183,761.00	171,000.00	184,500.00	270,000.00
EXPENSES						
Salaries	26,464.40	29,783.81	31,140.00	30,701.74	30,554.97	32,333.28
Fringe Benefits	5,424.23	6,391.93	6,465.00	7,569.84	7,490.01	8,328.10
Supplies	594.49	-	-	300.00	200.00	200.00
Postage and Handling	98.97	-	6.00	200.00	100.00	200.00
Communications Services	67.74	50.59	-	100.00		
Copying	87.64	-	-	100.00	50.00	100.00
Repairs and Maintenance		-				
Uncollectible Receivables		-				
Continuing Education		-				
Consultant Services		-				
Consultant Expenses		-				
Staff Travel	1,194.37	984.19	2,271.00	1,500.00	2,000.00	2,000.00
President/Executive Ctte Expense		-				
Meeting Expense		-				
Administrative Service Expense	117,072.52	179,276.17	140,117.00	130,000.00	140,000.00	200,000.00
Printing		-				
Books & Periodicals	673.51	658.00	799.00	675.00	800.00	800.00
Credit Card Fees		216.27	-	-	-	-
Miscellaneous		-				
Indirect Costs	14,429.55	16,744.85	17,128.00	17,501.30	17,501.30	18,509.06
TOTAL EXPENSES	166,107.42	234,105.81	197,926.00	188,647.88	198,696.28	262,470.43
Excess Revenues over Expenses	<u>(6,269.68)</u>	<u>9,957.63</u>	<u>(14,165.00)</u>	<u>(17,647.88)</u>	<u>(14,196.28)</u>	<u>7,529.57</u>

2010 Budget Worksheet
Benchmarking Contracts

	2006 Actual	2007 Actual	2008 Actual	2009 Budget	2009 Projected	2010 Budget
REVENUES						
State Dues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Technical Assessments		-				
Sponsor Fees		-				
Corporate Associates		-				
Registration Fees		-				
Contract Revenue		-				
Interest		-				
Administrative Service Reimbursement	669,309.57	1,039,941.45	1,406,069.00	351,000.00	557,000.00	214,000.00
Administrative Service Fees	19,704.00	28,694.50	40,982.00	10,530.00	15,360.00	5,520.00
Sale of Publications		-				
Miscellaneous		1,000.00				
TOTAL REVENUES	689,013.57	1,069,635.95	1,447,051.00	361,530.00	572,360.00	219,520.00
EXPENSES						
Salaries	11,626.98	8,711.41	3,910.00	7,568.95	7,532.77	3,364.67
Fringe Benefits	2,657.07	2,353.04	1,178.00	1,866.21	1,846.53	866.64
Supplies	6.18	154.50				
Postage and Handling	246.57	(5.17)	140.00	100.00	100.00	20.00
Communications Services		-				
Copying		-				
Repairs and Maintenance		-				
Uncollectible Receivables		-				
Continuing Education		-				
Consultant Services		-	510.00	-		
Consultant Expenses	116.83	-				
Staff Travel	451.42	728.67	60.00			
President/Executive Cttee Expense		-				
Meeting Expense	100.00	168.00				
Administrative Service Expense	669,309.57	1,039,941.45	1,406,069.00	351,000.00	557,000.00	214,000.00
Printing		-				
Books & Periodicals		-				
Credit Card Fees		-	-	-	-	-
Miscellaneous		-				
Indirect Costs	6,220.88	4,921.43	2,268.00	4,314.63	4,314.63	1,926.09
TOTAL EXPENSES	690,735.50	1,056,973.33	1,414,135.00	364,849.80	570,793.93	220,177.39
Excess Revenues over Expenses	(1,721.93)	12,662.62	32,916.00	(3,319.80)	1,566.07	(657.39)

2010 Budget Worksheet
Total Administrative Services

	2006 Actual	2007 Actual	2008 Actual	2009 Budget	2009 Projected	2010 Budget
REVENUES						
State Dues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Technical Assessments	-	-	-	-	-	-
Sponsor Fees	-	-	-	-	-	-
Corporate Associates	-	-	-	-	-	-
Registration Fees	-	-	-	-	-	-
Contract Revenue	-	-	-	-	-	-
Interest	-	-	-	-	-	-
Administrative Service Reimbursement	785,647.31	1,218,004.89	1,544,830.00	481,000.00	697,000.00	414,000.00
Administrative Service Fees	63,204.00	94,694.50	85,982.00	51,530.00	59,860.00	75,520.00
Sale of Publications	-	-	-	-	-	-
Miscellaneous	-	1,000.00	-	-	-	-
TOTAL REVENUES	848,851.31	1,313,699.39	1,630,812.00	532,530.00	756,860.00	489,520.00
EXPENSES						
Salaries	38,091.38	38,495.22	35,050.00	38,270.69	38,087.74	35,697.94
Fringe Benefits	8,081.30	8,744.97	7,643.00	9,436.05	9,336.54	9,194.74
Supplies	600.67	154.50	-	300.00	200.00	200.00
Postage and Handling	345.54	(5.17)	146.00	300.00	200.00	220.00
Communications Services	67.74	50.59	-	100.00	-	-
Copying	87.64	-	-	100.00	50.00	100.00
Repairs and Maintenance	-	-	-	-	-	-
Uncollectible Receivables	-	-	-	-	-	-
Continuing Education	-	-	-	-	-	-
Consultant Services	-	-	510.00	-	-	-
Consultant Expenses	116.83	-	-	-	-	-
Staff Travel	1,645.79	1,712.86	2,331.00	1,500.00	2,000.00	2,000.00
President/Executive Ctte Expense	-	-	-	-	-	-
Meeting Expense	100.00	168.00	-	-	-	-
Administrative Service Expense	786,382.09	1,219,217.62	1,546,186.00	481,000.00	697,000.00	414,000.00
Printing	-	-	-	-	-	-
Books & Periodicals	673.51	658.00	799.00	675.00	800.00	800.00
Credit Card Fees	-	216.27	-	-	-	-
Miscellaneous	-	-	-	-	-	-
Indirect Costs	20,650.43	21,666.28	19,396.00	21,815.93	21,815.93	20,435.15
TOTAL EXPENSES	856,842.92	1,291,079.14	1,612,061.00	553,497.67	769,490.21	482,647.82
Excess Revenues over Expenses	(7,991.61)	22,620.25	18,751.00	(20,967.67)	(12,630.21)	6,872.18

2010 Budget Worksheet
Audio Conferences - NASACT

	2006 Actual	2007 Actual	2008 Actual	2009 Budget	2009 Projected	2010 Budget
REVENUES						
State Dues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Technical Assessments		-				
Sponsor Fees		-				
Corporate Associates		-				
Registration Fees	74,304.99	53,188.00	54,134.00	65,000.00	60,000.00	60,000.00
Contract Revenue		-	-			
Interest		-				
Administrative Service Reimbursement		-				
Administrative Service Fees		-				
Sale of Publications	793.45	379.75	502.00		200.00	200.00
Miscellaneous		-				
TOTAL REVENUES	75,098.44	53,567.75	54,636.00	65,000.00	60,200.00	60,200.00
EXPENSES						
Salaries	3,938.27	1,859.76	3,865.00	4,608.34	4,545.93	5,710.95
Fringe Benefits	860.93	417.09	981.00	1,136.24	1,114.35	1,470.97
Supplies		-	-			
Postage and Handling	202.24	205.53	239.00	200.00	200.00	200.00
Communications Services	1.72	-				
Copying		-				
Repairs and Maintenance		-				
Uncollectible Receivables		-				
Continuing Education		-				
Consultant Services	1,000.00	-	3,000.00	1,000.00	500.00	1,000.00
Consultant Expenses		-				
Staff Travel		-				
President/Executive Cttee Expense		-				
Meeting Expense	10,296.51	7,459.96	8,067.00	9,000.00	3,000.00	3,000.00
Administrative Service Expense		-				
Printing		-				
Books & Periodicals		-				
Credit Card Fees	1,509.82	1,207.84	1,257.00	1,400.00	1,400.00	1,400.00
Miscellaneous		-				
Indirect Costs	1,995.70	999.65	2,217.00	2,626.95	2,626.95	3,269.21
TOTAL EXPENSES	19,805.19	12,149.83	19,626.00	19,971.53	13,387.23	16,051.13
Excess Revenues over Expenses	<u>55,293.25</u>	<u>41,417.92</u>	<u>35,010.00</u>	<u>45,028.47</u>	<u>46,812.77</u>	<u>44,148.87</u>

2010 Budget Worksheet
Audio Conferences - AGA Profit Sharing

	2006 Actual	2007 Actual	2008 Actual	2009 Budget	2009 Projected	2010 Budget
REVENUES						
State Dues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Technical Assessments		-				
Sponsor Fees		-				
Corporate Associates		-				
Registration Fees		-				
Contract Revenue		-				
Interest		-				
Administrative Service Reimbursement		-				
Administrative Service Fees		-				
Sale of Publications		-				
Miscellaneous	4,788.50	16,862.10	1,087.00	3,000.00	1,000.00	1,000.00
TOTAL REVENUES	4,788.50	16,862.10	1,087.00	3,000.00	1,000.00	1,000.00
EXPENSES						
Salaries		-				
Fringe Benefits		-				
Supplies		-				
Postage and Handling		-				
Communications Services		-				
Copying		-				
Repairs and Maintenance		-				
Uncollectible Receivables		-				
Continuing Education		-				
Consultant Services		-				
Consultant Expenses		-				
Staff Travel		-				
President/Executive Ctte Expense		-				
Meeting Expense		-				
Administrative Service Expense		-				
Printing		-				
Books & Periodicals		-				
Credit Card Fees		-	-	-	-	-
Miscellaneous		-				
Indirect Costs		-				
TOTAL EXPENSES		-	-	-	-	-
Excess Revenues over Expenses	4,788.50	16,862.10	1,087.00	3,000.00	1,000.00	1,000.00

2010 Budget Worksheet
Total Audio Conferences

	2006 Actual	2007 Actual	2008 Actual	2009 Budget	2009 Projected	2010 Budget
REVENUES						
State Dues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Technical Assessments		-	-	-	-	-
Sponsor Fees		-	-	-	-	-
Corporate Associates		-	-	-	-	-
Registration Fees	74,304.99	53,188.00	54,134.00	65,000.00	60,000.00	60,000.00
Contract Revenue		-	-	-	-	-
Interest		-	-	-	-	-
Administrative Service Reimbursement		-	-	-	-	-
Administrative Service Fees		-	-	-	-	-
Sale of Publications	793.45	379.75	502.00	-	200.00	200.00
Miscellaneous	4,788.50	16,862.10	1,087.00	3,000.00	1,000.00	1,000.00
TOTAL REVENUES	79,886.94	70,429.85	55,723.00	68,000.00	61,200.00	61,200.00
EXPENSES						
Salaries	3,938.27	1,859.76	3,865.00	4,608.34	4,545.93	5,710.95
Fringe Benefits	860.93	417.09	981.00	1,136.24	1,114.35	1,470.97
Supplies		-	-	-	-	-
Postage and Handling	202.24	205.53	239.00	200.00	200.00	200.00
Communications Services	1.72	-	-	-	-	-
Copying		-	-	-	-	-
Repairs and Maintenance		-	-	-	-	-
Uncollectible Receivables		-	-	-	-	-
Continuing Education		-	-	-	-	-
Consultant Services	1,000.00	-	3,000.00	1,000.00	500.00	1,000.00
Consultant Expenses		-	-	-	-	-
Staff Travel		-	-	-	-	-
President/Executive Ctte Expense		-	-	-	-	-
Meeting Expense	10,296.51	7,459.96	8,067.00	9,000.00	3,000.00	3,000.00
Administrative Service Expense		-	-	-	-	-
Printing		-	-	-	-	-
Books & Periodicals		-	-	-	-	-
Credit Card Fees	1,509.82	1,207.84	1,257.00	1,400.00	1,400.00	1,400.00
Miscellaneous		-	-	-	-	-
Indirect Costs	1,995.70	999.65	2,217.00	2,626.95	2,626.95	3,269.21
TOTAL EXPENSES	19,805.19	12,149.83	19,626.00	19,971.53	13,387.23	16,051.13
Excess Revenues over Expenses	60,081.75	58,280.02	36,097.00	48,028.47	47,812.77	45,148.87

2010 Budget Worksheet
Sarbanes Oxley

	2006 Actual	2007 Actual	2008 Actual	2009 Budget	2009 Projected	2010 Budget
REVENUES						
State Dues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Technical Assessments		-				
Sponsor Fees		-				
Corporate Associates		-				
Registration Fees		-				
Contract Revenue		-				
Interest		-				
Administrative Service Reimbursement		-				
Administrative Service Fees		-				
Sale of Publications		-				
Miscellaneous		-				
TOTAL REVENUES	-	-	-	-	-	-
EXPENSES						
Salaries	189.44	-				
Fringe Benefits	38.06	-				
Supplies		-				
Postage and Handling		-				
Telephone and Data Services		-				
Copying		-				
Equipment Purchases		-				
Equipment Repairs/Maintenance		-				
Uncollectible Receivables		-				
Continuing Education		-				
Consultant Services		-				
Consultant Expenses		-				
Staff Travel		-				
President/Executive Ctte Expense		-				
Meeting Expense		-				
Administrative Service Expense		-				
Printing		-				
Advertising		-				
Books & Periodicals		-				
Credit Card Fees		-				
Miscellaneous		-				
Indirect Costs	99.84	-				
TOTAL EXPENSES	327.34	-		-	-	-
Excess Revenues over Expenses	(327.34)	-		-	-	-

2010 Budget Worksheet
ICGFM

	2006 Actual	2007 Actual	2008 Actual	2009 Budget	2009 Projected	2010 Budget
REVENUES						
State Dues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Technical Assessments		-				
Sponsor Fees		-				
Corporate Associates		-				
Registration Fees		-				
Contract Revenue	12,000.00	-				
Interest		-				
Administrative Service Reimbursement		-				
Administrative Service Fees		-				
Sale of Publications		-				
Miscellaneous		-				
TOTAL REVENUES	12,000.00	-	-	-	-	-
EXPENSES						
Salaries	4,130.71	-				
Fringe Benefits	1,070.02	(1.80)				
Supplies		-				
Postage and Handling		-				
Telephone and Data Services		-				
Copying		-				
Equipment Purchases		-				
Equipment Repairs/Maintenance		-				
Uncollectible Receivables		1,196.62				
Continuing Education		-				
Consultant Services		-				
Consultant Expenses		-				
Staff Travel	480.16	-				
President/Executive Ctte Expense		-				
Meeting Expense		-				
Administrative Service Expense		-				
Printing		-				
Advertising		-				
Books & Periodicals		-				
Credit Card Fees		-				
Miscellaneous		-				
Indirect Costs	2,307.05	-				
TOTAL EXPENSES	7,987.94	1,194.82	-	-	-	-
Excess Revenues over Expenses	4,012.06	(1,194.82)	-	-	-	-

2010 Budget Worksheet
ALGA

	2006 Actual	2007 Actual	2008 Actual	2009 Budget	2009 Projected	2010 Budget
REVENUES						
State Dues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Technical Assessments		-				
Sponsor Fees		-				
Corporate Associates		-				
Registration Fees		-				
Contract Revenue	42,562.48	46,822.26	61,380.00	65,000.00	66,500.00	69,500.00
Interest		-				
Administrative Service Reimbursement		-				
Administrative Service Fees		-				
Sale of Publications		-				
Miscellaneous		-				
TOTAL REVENUES	<u>42,562.48</u>	<u>46,822.26</u>	<u>61,380.00</u>	<u>65,000.00</u>	<u>66,500.00</u>	<u>69,500.00</u>
EXPENSES						
Salaries	31,620.44	29,182.88	41,635.00	45,233.32	45,011.08	46,107.23
Fringe Benefits	7,923.05	6,705.81	10,897.00	11,152.75	11,033.67	11,875.86
Supplies		-				
Postage and Handling		-				
Communications Services		-				
Copying		-				
Equipment Purchases		-				
Continuing Education		-				
Consultant Services		-				
Consultant Expenses		-				
Staff Travel		-				
President/Executive Ctte Expense		-				
Meeting Expense		-				
Printing		-				
Advertising		-				
Books & Periodicals		-				
Credit Card Fees		-				
Miscellaneous		-				
Indirect Costs	17,422.41	16,609.42	24,798.00	25,784.92	25,784.92	26,393.90
TOTAL EXPENSES	<u>56,965.90</u>	<u>52,498.11</u>	<u>77,330.00</u>	<u>82,171.00</u>	<u>81,829.67</u>	<u>84,377.00</u>
Excess Revenues over Expenses	<u>(14,403.42)</u>	<u>(5,675.85)</u>	<u>(15,950.00)</u>	<u>(17,171.00)</u>	<u>(15,329.67)</u>	<u>(14,877.00)</u>

2010 Budget Worksheet
eC3

	2006 Actual	2007 Actual	2008 Actual
REVENUES			
State Dues	\$ -	\$ -	\$ -
Technical Assessments		-	
Sponsor Fees	16,000.00	-	
Corporate Associates		-	
Registration Fees		-	
Contract Revenue	127,250.02	78,500.00	53,217.00
Interest		-	
Administrative Service Reimbursement		-	
Administrative Service Fees		-	
Sale of Publications		-	
Miscellaneous		-	
TOTAL REVENUES	<u>143,250.02</u>	<u>78,500.00</u>	<u>53,217.00</u>
EXPENSES			
Salaries	55,280.33	58,804.76	37,775.00
Fringe Benefits	13,667.86	14,316.21	8,999.00
Supplies		-	
Postage and Handling	126.14	-	
Communications Services	1,467.85	-	
Copying	3.77	-	
Continuing Education		-	
Consultant Services	3,500.00	-	
Consultant Expenses	2,525.65	-	
Staff Travel	9,996.25	1,626.38	2,840.00
President/Executive Ctte Expense	844.14	-	
Meeting Expense	14,619.44	7.00	
Printing		-	
Advertising		-	
Books & Periodicals		-	
Credit Card Fees		-	
Miscellaneous	56.26	920.15	
Indirect Costs	29,291.79	32,507.77	20,697.00
TOTAL EXPENSES	<u>131,379.48</u>	<u>108,182.27</u>	<u>70,311.00</u>
Excess Revenues over Expenses	<u>11,870.54</u>	<u>(29,682.27)</u>	<u>(17,094.00)</u>

2010 Budget Worksheet
Total Administrative Contracts

	2006 Actual	2007 Actual	2008 Actual	2009 Budget	2009 Projected	2010 Budget
REVENUES						
State Dues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Technical Assessments						
Sponsor Fees	16,000.00					
Corporate Associates						
Registration Fees						
Contract Revenue	181,812.50	125,322.26	114,597.00	65,000.00	66,500.00	69,500.00
Interest						
Administrative Service Reimbursement						
Administrative Service Fees						
Sale of Publications						
Miscellaneous						
TOTAL REVENUES	197,812.50	125,322.26	114,597.00	65,000.00	66,500.00	69,500.00
EXPENSES						
Salaries	91,220.92	87,987.64	79,410.00	45,233.32	45,011.08	46,107.23
Fringe Benefits	22,698.99	21,020.22	19,896.00	11,152.75	11,033.67	11,875.86
Supplies	-	-	-	-	-	-
Postage and Handling	126.14	-	-	-	-	-
Communications Services	1,467.85	-	-	-	-	-
Copying	3.77	-	-	-	-	-
Equipment Purchases	-	-	-	-	-	-
Repairs and Maintenance	-	-	-	-	-	-
Uncollectible Receivables	-	1,196.62	-	-	-	-
Continuing Education	-	-	-	-	-	-
Consultant Services	3,500.00	-	-	-	-	-
Consultant Expenses	2,525.65	-	-	-	-	-
Staff Travel	10,476.41	1,626.38	2,840.00	-	-	-
President/Executive Cttee Expense	844.14	-	-	-	-	-
Meeting Expense	14,619.44	7.00	-	-	-	-
Administrative Service Expense	-	-	-	-	-	-
Printing	-	-	-	-	-	-
Advertising	-	-	-	-	-	-
Books & Periodicals	-	-	-	-	-	-
Credit Card Fees	-	-	-	-	-	-
Miscellaneous	56.26	920.15	-	-	-	-
Indirect Costs	49,121.09	49,117.19	45,495.00	25,784.92	25,784.92	26,393.90
TOTAL EXPENSES	196,660.66	161,875.20	147,641.00	82,171.00	81,829.68	84,377.01
Excess Revenues over Expenses	1,151.84	(36,552.94)	(33,044.00)	(17,171.00)	(15,329.68)	(14,877.01)

2010 Budget Worksheet
Grand Total

	2006 Actual	2007 Actual	2008 Actual	2009 Budget	2009 Projected	2010 Budget
REVENUES						
State Dues	\$ 526,975.00	\$ 540,125.00	\$ 551,625.00	\$ 535,000.00	\$ 538,625.00	\$ 520,000.00
Technical Assessments	185,000.00	188,500.00	192,000.00	185,000.00	195,500.00	205,000.00
Sponsor Fees	86,000.00	70,000.00	54,500.00	58,000.00	57,000.00	55,000.00
Corporate Associates	383,500.00	373,250.00	417,000.00	350,000.00	354,000.00	350,000.00
Registration Fees	457,689.99	459,273.00	493,164.00	474,800.00	437,620.00	421,120.00
Contract Revenue	278,712.50	160,322.26	236,846.00	140,000.00	141,500.00	144,500.00
Interest	68,978.65	90,733.12	106,648.00	91,000.00	96,531.00	83,530.00
Administrative Service Reimbursement	785,647.31	1,218,004.89	1,544,830.00	481,000.00	697,000.00	414,000.00
Administrative Service Fees	63,204.00	94,694.50	85,982.00	51,530.00	59,860.00	75,520.00
Sale of Publications	2,319.15	479.75	502.00	-	200.00	200.00
Miscellaneous	5,738.50	17,888.05	1,287.00	3,000.00	1,000.00	1,000.00
TOTAL REVENUES	2,843,765.10	3,213,270.57	3,684,384.00	2,369,330.00	2,578,836.00	2,269,870.00
EXPENSES						
Salaries	584,422.07	603,230.23	651,051.00	686,095.01	682,743.34	693,314.23
Fringe Benefits	134,359.69	143,811.85	155,352.00	169,164.00	167,362.47	178,577.26
Supplies	6,941.91	5,548.96	6,009.00	7,250.00	4,687.00	6,525.00
Postage and Handling	6,624.79	3,172.59	3,227.00	6,240.00	3,466.00	4,210.00
Telephone and Data Services	5,173.08	2,928.30	2,434.00	2,550.00	2,550.00	2,900.00
Copying	10,288.11	10,424.58	8,316.00	9,055.00	8,699.00	8,430.00
Repairs and Maintenance	492.46	-	1,392.00	-	-	-
Uncollectible Receivables	947.00	1,445.62	550.00	-	-	-
Continuing Education	4,579.96	11,802.66	3,921.00	-	-	-
Consultant Services	68,350.00	47,927.50	92,083.00	62,500.00	70,000.00	68,000.00
Consultant Expenses	40,139.95	26,954.67	42,405.00	32,200.00	31,668.00	31,600.00
Staff Travel	59,471.21	45,015.72	47,129.00	45,950.00	48,410.00	45,550.00
President/Executive Ctte Expense	11,774.79	18,086.32	14,477.00	17,000.00	14,700.00	16,000.00
Meeting Expense	387,975.87	269,259.88	401,209.00	407,150.00	393,389.00	369,225.00
Administrative Service Expense	786,382.09	1,219,217.62	1,546,186.00	481,000.00	697,000.00	414,000.00
Printing	7,097.00	7,605.90	4,634.00	4,500.00	4,809.00	4,525.00
Advertising	-	644.00	-	-	-	-
Books & Periodicals	3,337.70	1,957.76	1,928.00	3,675.00	3,100.00	3,300.00
Credit Card Fees	9,052.06	14,504.46	13,701.00	11,373.15	12,392.00	12,760.00
Miscellaneous	12,792.24	5,624.15	7,391.00	6,450.00	4,555.00	4,450.00
Indirect Costs	453,715.03	412,439.65	425,203.00	411,132.81	420,232.65	396,923.27
TOTAL EXPENSES	2,593,917.01	2,851,602.42	3,428,598.00	2,363,284.97	2,569,763.46	2,260,289.76
Excess Revenues over Expenses	249,848.09	361,668.15	255,786.00	6,045.03	9,072.54	9,580.24

NASACT
Salary Distribution
2010 Budget

<u>Program</u>	<u>Allocation</u>	<u>Fringe</u>	<u>Total Salary & Fringe</u>	<u>Indirect</u>
ALGA	36,067.86	9,290.02	45,357.88	20,646.91
ALGA Peer Review	5,959.31	1,534.94	7,494.26	3,411.39
ALGA Audio Conferences	1,180.58	304.08	1,484.66	675.82
ALGA Regional Training	2,899.48	746.82	3,646.30	1,659.79
Audioconferences	5,710.95	1,470.97	7,181.92	3,269.21
Auditing in the States	3,499.79	901.44	4,401.23	2,003.44
DC Office	197,456.46	50,858.95	248,315.41	113,033.17
GASB	8,228.22	2,119.35	10,347.56	4,710.21
Indirect	169,784.74	43,731.53	213,516.27	-
Lexington	158,409.15	40,801.52	199,210.67	90,718.96
NASACT Annual Conference	54,408.28	14,013.97	68,422.25	31,145.81
NASC Annual Conference	19,682.31	5,069.58	24,751.89	11,267.06
NASC Benchmarking	3,364.67	866.64	4,231.30	1,926.09
NASC Middle Management	11,958.40	3,080.13	15,038.53	6,845.54
NASC SCTAF	6,702.25	1,726.30	8,428.56	3,836.68
NASC Technical	43,429.49	11,186.15	54,615.65	24,861.04
NSAA Annual Conference	6,811.44	1,754.43	8,565.87	3,899.18
NSAA Business Meeting	3,606.87	929.02	4,535.90	2,064.74
NSAA IT Conference	7,012.59	1,806.24	8,818.83	4,014.33
NSAA Middle Management	7,012.59	1,806.24	8,818.83	4,014.33
NSAA Information Services	60,605.97	15,610.31	76,216.28	34,693.65
Peer Review	32,333.28	8,328.10	40,661.37	18,509.06
State Training Seminars	2,680.15	690.33	3,370.48	1,534.24
Tennessee Training	11,613.98	2,991.42	14,605.40	6,648.38
Training Forum	2,680.15	690.33	3,370.48	1,534.24
Total	<u>863,098.97</u>	<u>222,308.79</u>	<u>1,085,407.76</u>	<u>396,923.27</u>
fringe benefits				
retirement - 10%	86,309.90			
retirement - 4%	34,523.96			
health	55,000.00			
dental/vision	5,060.00			
life/disability	11,600.00			
worker's comp	3,200.00			
unemployment	2,600.00			
leave accrual	11,500.00			
medicare	12,514.94			
total benefits anticipated	<u>222,308.79</u>			
% of total salaries	0.2576			

Program	2006 Budget	2007 Budget	2008 Budget	2009 Budget	2010 Budget	Change from 2009 to 2010	Notes
ALGA	520.74	(4,297.81)	(843.64)	(17,171.00)	(14,877.00)	2,294.00	
Audio Conferences - NASACT	19,921.65	18,113.94	32,874.59	45,028.47	44,148.87	(879.60)	
Audio Conferences - AGA	-	-	2,000.00	3,000.00	1,000.00	(2,000.00)	
Auditing in the States	(6,777.13)	(6,582.00)	(7,349.63)	(6,539.78)	(6,704.67)	(164.89)	
DC Office	(274,841.03)	(306,451.03)	(316,342.90)	(350,166.77)	(373,173.58)	(23,006.81)	
eC3 Administration	(19,613.59)	(13,529.74)	(40,137.22)	-	-	-	
eC3 Conference	7,896.66	-	-	-	-	-	
GASB	(14,001.47)	(5,937.52)	119.70	(1,343.83)	(7,457.77)	(6,113.94)	
ICGFM	983.89	(4,257.47)	-	-	-	-	
Indirect	-	-	-	-	-	-	
Lexington	193,128.72	206,123.35	248,167.88	247,186.24	260,350.37	13,164.13	
NASACT Annual Conference	122,753.34	136,382.97	151,918.95	152,084.03	122,931.94	(29,152.09)	
NASC Annual Conference	12,822.29	8,878.31	523.73	(9,897.30)	4,176.05	14,073.35	
NASC ASAP	1,040.00	859.27	785.00	378.06	-	(378.06)	
NASC Benchmarking	-	11,134.71	4,936.67	(3,319.80)	(657.39)	2,662.41	
NASC Middle Management	-	(2,775.16)	336.55	(11,567.45)	(18,614.07)	(7,046.62)	
NASC Payroll Group	1,011.00	-	-	-	-	-	
NASC Travel & P-Card Group	1,081.00	-	-	-	-	-	
NASC Technical	(31,884.10)	(16,501.13)	(38,439.08)	(28,528.07)	(4,081.92)	24,446.15	
NSAA Annual Conference	(7,452.52)	(13,337.60)	(15,823.60)	(15,545.09)	(17,265.05)	(1,719.96)	
NSAA Business Meeting	(4,013.41)	(5,287.81)	(5,223.01)	(5,520.11)	(7,185.64)	(1,665.53)	
NSAA IT Conference	(935.46)	132.63	380.34	(1,182.76)	(2,208.16)	(1,025.41)	
NSAA Middle Management	334.07	391.42	(1,806.40)	(2,959.71)	(5,883.16)	(2,923.45)	
NSAA Technical	15,361.42	8,636.12	1,198.64	(501.58)	(2,609.93)	(2,108.35)	
Peer Review	(1,617.08)	7,799.95	(24,229.72)	(17,647.88)	7,529.57	25,177.45	
State Training Seminars	5,735.50	10,605.48	15,166.34	14,929.48	19,695.28	4,765.80	
Tennessee Training	21,121.73	18,922.08	16,533.41	21,472.55	17,196.22	(4,276.33)	
Training Forum	1,127.23	(1,156.58)	(5,102.58)	(6,142.68)	(6,729.72)	(587.04)	
Total	\$ 43,703.45	\$ 47,866.38	\$ 19,644.03	\$ 6,045.02	\$ 9,580.24	\$ 3,535.22	