

CHARLES “CHICK” D. STEINBERG, MBA, CPA, CLU

Charles D. “Chick” Steinberg is a senior vice president for Aon’s Employee Benefit Consulting practice. He has over 25 years of experience in the benefit marketplace. Considered to be one of the leading employee benefit funding authorities, he has been directly responsible for designing and implementing benefit funding programs for some of our nation’s leading companies.

Chick’s specialty area is structuring funding programs that effectively link employee benefit liabilities with business strategies. These funding programs are often designed to match assets and liabilities in order to minimize the effective cost of the benefit plans while maximizing the accounting and earnings objectives. He has an extensive knowledge of the tax, accounting and other financial issues regarding benefit funding techniques.

Chick has a bachelor’s degree in economics and a master’s degree in finance from the University of Michigan in Ann Arbor. He earned his certified public accountant certification while at a big four accounting firm and has also earned his chartered life underwriter designation from the American College. Prior to joining Aon, Chick served as president of a nationally recognized firm specializing in employee benefit funding.

Chick has served on Aon’s International Practice Council, its Defined Contribution Practice Council, and Defined Benefit Practice Council. Chick has also served on the Association for Advanced Life Underwriting (AALU) Political Involvement Committee, and he is currently serving on the AALU nonqualified plans committee, which is the lobbying arm for new legislation in the insurance industry. Chick assists with structuring proposed Congressional legislation on funding strategies.