

**TERRY BLAKE** is a member of the Deloitte Consulting U.S. public sector management team and leads the finance related market offerings for the U.S. state and local government practice. He previously was Deloitte's Lead Consulting Partner for the state of Illinois. Mr. Blake has 27 years of experience in public sector consulting, especially in the areas of ERP and tax and revenue systems. He has served as the responsible executive for ERP, financial system, budget formulation or human resource system implementations at the states of Missouri, Illinois, New York, and Wisconsin and various local governments across the country. Terry earned his B.S. in computer science and an M.B.A. from the University of Illinois at Urbana-Champaign.